

April 25, 2002

Dear Brothers,

As you know I have made it my business to add some observations to the paper trail that exists on the "Loman years". After receiving my "Get Lost" letter I feel the need to comment further.

Firstly I want you to remember that work is most definitely available. The product does not move on its own. If it will continue to be the work of those who have spent the majority of their working lives helping to build this company or be transferred to an American company with a bias towards hiring new Canadians remains to be seen. "B.C.'s Very Own Food People and Proud of It" certainly appears to be more marketing than reality. Therefore I want to emphasize that the "Get Lost" letter contains a number of assumptions, none of which have been decided.

In my view the "Get Lost" letter represents the whole purpose behind the Loman Warehousing charade: to have a company name other than OFG at the top of this letter.

No doubt OFG will put forth that the "Painter's" decision instructs the panel to see our high cost per case as justification for not continuing their relationship with Loman Warehousing LTD and by coincidence us along with them. Will it come out that Loman management themselves are largely responsible for our high costs, for taking a well respected efficient operation and turning it in to a bloated social club?

No doubt this has been the most expensive agenda in the company's history and to have it portrayed as a concern for the bottom line quite simply angers me. Certainly the predictable increase in trucking costs alone might have argued against such a fiscal disaster. Can you say lack of homework?

This is an extremely lucrative business and no doubt the costs will simply be passed on to the consumer. As long as they are not aware of why they are paying more this nasty bit of "restructuring" might go off without a hitch. This is where we need to educate the consumer.

Today, as you probably know, there is a meeting of the lawyers and I am told they will exchange evidence packages. From this point on there should be no reason to keep anything regarding that evidence or what went on at this meeting a secret. Any attempt to do so is, in my opinion, bullshit. Although we have known that this meeting was scheduled for today for some time now there is as yet no hall booked or date set for a meeting. I suggest you request your stewards do so as soon as possible and that one of the lawyers attend. Now is the time to ask questions and demand some answers.

In conclusion let me remind you to keep your chin up and simply ignore the "Get Lost" letter. It means nothing and should be filed in the garbage with the rest of the bullshit paper this company has so ardently produced.

In Solidarity,

Darryl Gehlen